



**MOTION INDUSTRIES - BRANCH (LA15)**  
**SHREVEPORT**  
**7280 W BERTKOUNS IND.LOOP**  
**SHREVEPORT, LA 71129**

**PILGRIM'S PRIDE CORP**  
**NATCHITOCHE DIV**  
**7088 HWY 1 BYPASS**  
**NATCHITOCHE, LA 71458**

**Motion Contact** Glenn Anderson  
**Customer No.** 282425-01  
**Date of Service** 10/31/2012

**Customer Contact** Larry Payne  
**VAS Ctl No.** 00001394  
**Customer PO No.**

**VAS Description** 001301 – DIRECT COST SAVING OTHER

**VAS Detail**

IN THE PROCESSING PLANT THERE ARE TWENTY EIGHT USDA WASH INSPECITON STATIONS WHERE THE WATER RUNS CONTINUOUSLY. THEY PURCHASED INSTANT OFF FAUCET FITTING AND INSTALLED THEM ON ALL STATIONS. CHAD ROBERTSON (PILGRIMS CORP. PURCHASING) CHECKED WITH AIMEE PRINCE (PILGRIMS ENERGY BUYER CORP.) TO SEE HOW MUCH THE PLANTS WATER USAGE HAD GONE DOWN AFTER THE INSTALLATION.

TOTAL USAGE IN GALLONS FOR 15 MONTHS 543,883,463.13=36,258,897.54 PER MONTH  
 TOTAL USAGE IN GALLONS USED FOR 10 MONTHS AFTER INSTALLATION OF INSTANT OFF FAUCET 306,143,823.75=30,614,382.37 PER MONTH  
 TOTAL GALLONS SAVED PER MONTH 5,644,515.17/1000=5,644.515 X COST OF WATER PER 1000 GALLONS \$1.62=\$9,144.12 SAVINGS PER MONTH  
 12 MONTH X \$9,144.12=TOTAL SAVINGS \$109,729.37 PER YEAR.

**Total Cost Savings: \$109,729.37**

**Customer Signature:**  **Date:** 11/1/2012

**Motion Signature:**  **Date:** 10-31-2012

Please fax all signed copies to the dedicated Cost Savings Fax - 205-957-5194. Thank you!